



INTERSURGICAL
COMPLETE RESPIRATORY SYSTEMS

Welcome to Nashville

February 11th - 15th, 2019
Nashville, Tennessee



Welcome to Nashville

Meeting Schedule - Nashville, TN

Monday, February 11th

06:00 p.m. Cocktail Reception - Delta Pavilion

Tuesday, February 12th

06:00 a.m. - 08:00 a.m. Breakfast On Your Own

08:00 a.m. - 09:00 a.m. Inside-Out, Outside-In Sales Algorithm
Karen Kelley and Adam Luere

09:00 a.m. - 09:45 a.m. Oral Care - Best Practices
Neil Boyce and Edric Smith

09:45 a.m. - 10:00 a.m. Break

10:00 a.m. - 12:00 p.m. Chris Johnson - Guest Speaker
Chris Johnson, CEO and Founder of On Target Living, author of On Target Living and Co-Author of Capacity

12:00 p.m. - 01:00 p.m. Working Lunch - Quality and Regulatory Update
Michael Wojnovich

01:00 p.m. - 02:30 p.m. Dr. Jamie Fisher - Oral Care Guest Speaker
Dr. Jamie Fisher, PhD, CCC-SLP, Owner, Speech-Language Pathologist (SLP), Endoscopist, and CBU-Training Course Director at Nashville Speech and Swallowing Specialists, PLLC

02:30 p.m. - 02:45 p.m. Break

02:45 p.m. - 04:30 p.m. Oral Care Strategy
Neil Boyce and Edric Smith

04:30 p.m. Meeting Ends

04:30 p.m. - 06:15 p.m. Dinner On Your Own

06:15 p.m. Meet in the Lobby

07:00 p.m. Grand Ole Opry



Grand Ole Opry



William R. Hope, III
Executive Vice President
and General Manager



Edric Smith
Vice President of Sales



Stephen Williams
Group Sales Director



Deborah Williams
Group Marketing Director

Guest Speakers



Chris Johnson
CEO, Founder and Author



Dr. Jamie D. Fisher
PhD, CCC-SLP